Fact Sheet

INTERNATIONAL TECHNOLOGY TRANSFER METHODS

GENERAL INFORMATION

There are two methods for international technology transfer. The International Research and Development Agreement enables collaborative research and development between CRREL and international government or private entities. The Foreign Military Sales program enables the sale of research or engineering services to foreign government defense entities. Both methods are allowed only with eligible foreign governments

INTERNATIONAL RESEARCH AND DEVELOPMENT AGREEMENTS

Partnerships to facilitate research activities between CRREL and foreign entities are possible through International Research and Development Agreements. The process to develop such agreements involves three steps:

- 1. The first step is called a Request for Authority to Develop. It contains a transmittal letter and a Summary Statement of Intent (SSI) for International Research and Development Agreement. This information is used by our headquarters to determine whether the agreement should proceed.
- 2. The second step is the creation and negotiation of the agreement.
- 3. The final step is called a Request for Final Approval, which is given by the Secretary of the Army, Research, Development, and Acquisition (Directorate for International Cooperation) and the Office of the Assistant Secretary of Defense.

FOREIGN MILITARY SALES

The Foreign Military Sales (FMS) is a nonappropriated program through which eligible foreign governments may purchase U.S. defense articles, defense services, and military training from the U.S. Government. Funding for such purchases comes from the host nation's resources, or from U.S. Assistance grants and loans.

At CRREL, the FMS would involve providing research or engineering services to foreign government entities. FMS acquisitions are most generally employed in the armed forces of the purchasing country, and are used to enhance the national security capabilities of the purchasing government. The process to develop an FMS involves two steps:

- 1. The government of the purchasing country submits a letter of request (LOR) through either the U.S. Embassy in the purchasing country, or through the Departments of State or Defense. Assessments are used to decide whether the sale would be in the best interest of the United States.
- 2. If the LOR is approved, we prepare a letter of offer and acceptance (LOA) based on the purchasing country LOR and submit it to our headquarters for review and approval.

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